

JEFFREY MANNS
George Washington University Law School

EXPERIENCE

GEORGE WASHINGTON UNIVERSITY LAW SCHOOL Washington, D.C. (2009 - present)

Professor of Law (2017 – present), **Associate Professor of Law** (2009-2017)

- Expertise & Teaching Experience: Securities Regulation, Corporations, Financial Institutions, Venture Capital Law, Property, Law & Entrepreneurship

Associate Dean for Professional Outcomes (2024 - present)

- Developing and implementing strategies for improving bar passage and job placement.
- Overhauled Career Center and outreach leading to 97.4%, 99.3%, and 99.8% full employment and equivalents for the Classes of 2023, 2024, and 2025, an improvement from under 90% for the Class of 2022.

Faculty Director – GW in NY (GWNy) (2022 - present)

- Oversee New York-based fall and spring semester program for JD students to take a full semester of classes and work in externships in Business and Finance Law
- Work with our development team to engage existing and potential donors in GW Law's second-largest alumni region and largest fundraising market.

Faculty Director – Falk Academy of Management & Entrepreneurship (2018 - 2022)

- Raised over \$5 million for the law school and led efforts to integrate entrepreneurship into law school education

Faculty Director - Center for Law, Economics, and Finance (C-LEAF) (2013 - 2018)

- Raised over \$4.5 million dollars to support Business and Finance Law program and the law school and organized events bringing together policymakers, academics, and the business world

GEORGE WASHINGTON UNIVERSITY SCHOOL OF BUSINESS (2016 - present)

Professor of Finance (courtesy appointment) (2016 – present)

LATHAM & WATKINS Washington, D.C. (2005-2009)

Associate in litigation and appellate litigation practices.

- NY Bar (2005 – present), DC Bar (2006 – present)

HARVARD LAW SCHOOL Cambridge, MA (2004-2005)

John M. Olin Fellowship in Law & Economics

HON. J. HARVIE WILKINSON, III Charlottesville, VA (2003-2004)

Law Clerk for U.S. Court of Appeals for the Fourth Circuit

EDUCATION

YALE LAW SCHOOL – J.D. (2003)

- Israel H. Peres Prize – awarded by Yale faculty for best student publication in the YALE L.J.
- Yale Law Journal – Senior Editor
- Research Assistant for Professors Robert Ellickson, Michael Graetz, and Jerry Mashaw

OXFORD UNIVERSITY – D.Phil. in Law (2003); Rhodes Scholar

UNIVERSITY OF VIRGINIA – B.A. with Highest Honors in Government & Foreign Affairs (1998)

PUBLICATIONS & WORKS IN PROGRESS

A Private Sector Approach to Policing Congressional Insider Trading (work in progress)

Black Swan (Re)insurance (work in progress)

Academic Mergers & Acquisitions, GEORGIA L. REV. (forthcoming 2027)

The Leasehold World, AM. U. L. REV. (forthcoming 2026)

Unlocking the Corporate Governance Potential of Mutual Fund Investors, 26 NEV. L.J. 339 (2026)

The Case for Constructive Gridlock in Independent Agencies, 13 TEX. A&M L. REV. 237 (2025)

Contingent Regulatory Sunsets, 100 INDIANA L.J. 409 (2025)

The U.S. Approach to Rating Agency Accountability, in LIABILITY OF CREDIT RATING AGENCIES, International Academy of Comparative Law, XXIst Congress in Asuncion (Patrick Leyens ed.) (2024)

Economic Liberty Takings, 29 GEO. MASON L. REV. 73 (2022)

The Case for Preemptive Oligopoly Regulation, 96 INDIANA L.J. 751 (2021)

An Empirical Test of Incomplete Contract Theory (with Robert Anderson), 77 WASH. & LEE L. REV. 1197 (2020)

Boiling Down Boilerplate in M&A: A Response to Choi, Gulati, and Scott (with Robert Anderson) 67 DUKE L.J. ONLINE 219 (2019)

Engineering Efficiency in Merger & Acquisition Agreements (with Robert Anderson), 72 BUS. LAWYER 657 (2017)

The Inefficient Evolution of Merger & Acquisition Agreements (with Robert Anderson), 85 GEO. WASH. L. REV. 57 (2017)

The Reciprocal Oversight Problem, 100 IOWA L. REV. 1619 (2015)

The Delaware Delusion (with Robert Anderson), 93 N.C. L. REV. 1049 (2015)

Manns Resume

The Sovereign Rating Regulatory Dilemma, in N. SMITH ED., EMERGING MARKETS AND SOVEREIGN DEBT (written by invitation - 2014)

Government as Investor of Last Resort, in JOHN LABROSSE ED., FINANCIAL CRISIS CONTAINMENT AND GOVERNMENT GUARANTEES (written by invitation - 2013)

The Merger Agreement Myth (with Robert Anderson), 98 CORNELL L. REV. 1143 (2013), reprinted in the *Corporate Practice Commentator* (ed. Robert Thompson) as one of the top corporate law articles of the year.

Downgrading Rating Agency Reform, 81 GEO. WASH. L. REV. 749 (2013), reprinted in the *Securities Law Review* (ed. Donald Langevoort) as one of the top securities law articles of the year.

Insuring Against a Derivative Disaster, 98 IOWA L. REV. 1575 (2013)

Putting Anti-Trust in Rating Agency Reform, ASSET SECURITIZATION REPORT, Sept. 2013

Break up the Ratings Oligopoly, BLOOMBERG, Feb. 18, 2013

Building Better Bailouts: The Case for a Long-Term Investment Approach, 63 FLA. L. REV. 1349 (2011)

The Revenge of the Rating Agencies, N.Y. TIMES, Aug. 9, 2011

Reduce Derivatives Risk by Decentralizing It, AMER. BANKER, June 2010

Rating Risk After the Subprime Mortgage Crisis: A User Fee Approach for Rating Agency Accountability, 87 N.C. L. REV. 1011 (2009)

Private Monitoring of Gatekeepers, 2006 U. ILL. L. REV. 887

Liberty Takings: A Framework for Compensating Pretrial Detainees, 26 CARDOZO L. REV. 1947 (2005)

Note, Insuring Against Terror? A Critique of Federal Terrorism Reinsurance, 112 YALE L.J. 2509 (2003)

Comment, Reorganization as a Substitute for Reform, 112 YALE L.J. 145 (2002)